

Insurance Sales Agents (41-3021)

Occupation description: Sell life, property, casualty, health, automotive, or other types of insurance. May refer clients to independent brokers, work as an independent broker, or be employed by an insurance company.

Employment and Job Openings

	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement	Total
Alaska	394	482	22.3	9	10	18
United States	411,500	501,700	21.9	9,010	9,430	18,440

Job outlook

Alaska: Alaska's employment growth is robust with high employment opportunities. [Read more.](#)

2013 Wages ?

	Mean Wage and 95% Confidence Interval			Wage by Percentile		
	Low	Mean	High	10th	Median	90th
United States	n/a	30.58	n/a	12.51	23.18	56.65
Alaska	22.92	27.89	32.86	16.01	22.40	45.37
Anchorage/Mat-Su Area (MSA)	21.84	29.38	36.92	16.06	22.38	47.70
Fairbanks North Star Borough (MSA)	20.17	26.72	33.27	16.51	27.16	36.08
Southeast Region	23.62	26.13	28.64	16.87	23.23	38.26
Balance of State	16.80	19.74	22.68	15.34	18.65	22.80

Labor Force Indicators

2012 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
444	49	11.0	36.3	26.2

2012 Potential Supply

Qualified but working in another occupation	106
Currently employed in a lower paid occupation	80
UI claimants previously working in occupation	35

2012 ALEXsys Employment Data

Number of registrants	372
Number of job position postings	35

Ratio of registrants to job position postings

10.6

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: High school diploma or equivalent

Work experience: None

On-the-job training: Moderate-term on-the-job training

Training Resources

	Degree
Insurance License Preparation of Alaska	
Insurance - Alaska Independent Adjuster	
Insurance - Bail Bond License	
Insurance - Car Dealer Finance Departments	
Insurance - Long Term Care	
Insurance - Managing General Agent License	
Insurance - Property/Casualty	
Insurance - Surplus Lines	
Insurance - The Life and Health Class	

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